

Creaflow a young and dynamic company targeting the market of flow chemistry reactor technology. To support its ambitious expansion plans, Creaflow is looking for a:

Business Manager

Main Responsibilities include:

- Promoting the company's existing portfolio of reactors and introducing new products to the worldwide market
- Prospecting potential new international clients
- Maintaining and strengthening relationships with important international clients by making regular visits, understanding their needs, and anticipation new marketing opportunities
- Setting up and improving our distributor channels in Asia and US regions
- Setting up and improving our go-to-market strategy
- Preparing annual budget plans and managing monthly/quarterly/yearly cash flow
- Staying on top of the latest development in the chemical and process industry by attending conferences and workshops

Requirements

The ideal candidate should have:

- Expertise in sales and marketing with a strong affinity for process technology.
- A "can do" mentality and capable of working independently and remote
- Excellent communication skills with an interpersonal and customer-driven mindset
- Proactive and persuasive attitude
- In-depth knowledge and understanding of sales, marketing, and general management
- Proven track record as a manager within the sales and/or marketing field
- The comfort of regular international travel (by car and plane) and being abroad for multiple days to weeks to visit customers and/or promote our product portfolio at exhibitions and conferences
- MSc/Ph.D. in Engineering or Science; preferentially with MBA degree or equivalent work experience

Offering

Besides offering a competitive remuneration package, the candidate will be able to grow with the company and professionally excel in an entrepreneurial "start-up" environment.

How to apply?

Interested candidates are encouraged to send their CV and motivation letter to info@creaflow.be